

**2009 KPC Preferred Vendor  
Dairy Bid**

|                     |                             |
|---------------------|-----------------------------|
| <b>Vendor Name:</b> | <b>Southern Belle Dairy</b> |
|---------------------|-----------------------------|

|   |   |
|---|---|
| Prompt payment discount percentage:       | - |
| Prompt payment discount terms (Net Days): | - |

Provide nutritional label information for each item bid.

| ITEM DESCRIPTION                         | With Coolers |                          |               | Without Coolers |                          |               | Sugar Content per serving | Fat Content Per |
|--|--------------|--------------------------|---------------|-----------------|--------------------------|---------------|---------------------------|-----------------|
|  | Firm Price   | Escalator Price          |               | Firm Price      | Escalator Price          |               |                           |                 |
|  |              | Regulated Price 6/1/2009 | Vendor Markup |                 | Regulated Price 6/1/2009 | Vendor Markup |                           |                 |
| <b>PLASTIC CONTAINER ITEMS</b>           |              |                          |               |                 |                          |               |                           |                 |
| ½ pint fat free skim white milk          | \$ 0.24120   | \$ 0.2332                |               | \$ 0.23870      | \$ 0.2307                |               | 11 g                      | 0 g             |
| ½ pint low fat white milk (1% or less)   | \$ 0.24820   | \$ 0.2402                |               | \$ 0.24570      | \$ 0.2377                |               | 11 g                      | 2.5 g           |
| ½ pint low fat white milk (2% butterfat) | \$ 0.24850   | \$ 0.2405                |               | \$ 0.24600      | \$ 0.2380                |               | 11 g                      | .5 g            |
| ½ pint chocolate (1% butterfat)          | \$ 0.24550   | \$ 0.2375                |               | \$ 0.24300      | \$ 0.2350                |               | 28 g                      | 2.5 g           |
| ½ pint strawberry (1% butterfat or less) | \$ 0.26120   | \$ 0.2532                |               | \$ 0.25870      | \$ 0.2507                |               | 25 g                      | 2 g             |
| pint 2% white milk                       | \$ 0.53000   | \$ 0.5100                |               | \$ 0.53000      | \$ 0.5100                |               | 11 g                      | .5 g            |
| pint whole white milk                    | \$ 0.53000   | \$ 0.5100                |               | \$ 0.53000      | \$ 0.5100                |               | 11 g                      | 8 g             |
| pint 1% chocolate milk                   | \$ 0.54000   | \$ 0.5200                |               | \$ 0.54000      | \$ 0.5200                |               | 28 g                      | 2.5 g           |
| pint 1% strawberry milk                  | \$ 0.55000   | \$ 0.5300                |               | \$ 0.55000      | \$ 0.5300                |               | 25 g                      | 2 g             |
| ½ gallon fat free buttermilk             | \$ 1.38000   | \$ 1.3100                |               | \$ 1.38000      | \$ 1.3100                |               | 11 g                      | 0 g             |
| ½ gallon whole buttermilk                | \$ 1.55000   | \$ 1.4800                |               | \$ 1.55000      | \$ 1.4800                |               | 11 g                      | 8 g             |
| 1 gallon skim white milk                 | \$ 2.27000   | \$ 2.1300                |               | \$ 2.27000      | \$ 2.1300                |               | 11 g                      | 0 g             |
| 1 gallon 1% white milk                   | \$ 2.38000   | \$ 2.2400                |               | \$ 2.38000      | \$ 2.2400                |               | 11 g                      | 2.5 g           |
| 1 gallon 2% white milk                   | \$ 2.49000   | \$ 2.3500                |               | \$ 2.49000      | \$ 2.3500                |               | 11 g                      | .5 g            |
| 1 gallon whole white milk                | \$ 2.63000   | \$ 2.4900                |               | \$ 2.63000      | \$ 2.4900                |               | 11 g                      | 8 g             |
| 1 gallon fat free buttermilk             | \$ 2.54000   | \$ 2.4000                |               | \$ 2.54000      | \$ 2.4000                |               | 11 g                      | 0 g             |
| <b>PLASTIC VENDING MACHINE / ITEMS</b>   |              |                          |               |                 |                          |               |                           |                 |
| 8 oz 1% white milk                       | \$ 0.24820   | \$ 0.2402                |               | \$ 0.24570      | \$ 0.2377                |               | 11 g                      | 2.5 g           |
| 8 oz 1% chocolate milk                   | \$ 0.24550   | \$ 0.2375                |               | \$ 0.24300      | \$ 0.2350                |               | 28 g                      | 2.5 g           |
| 8 oz 1% strawberry milk                  | \$ 0.26120   | \$ 0.2532                |               | \$ 0.25870      | \$ 0.2507                |               | 25 g                      | 2 g             |
| 8 oz 2% white milk                       | \$ 0.24850   | \$ 0.2405                |               | \$ 0.24600      | \$ 0.2380                |               | 11 g                      | .5 g            |
| 16 oz 1% chocolate milk                  | \$ 0.54000   | \$ 0.5200                |               | \$ 0.54000      | \$ 0.5200                |               | 28 g                      | 2.5 g           |
| 16 oz 1% strawberry milk                 | \$ 0.55000   | \$ 0.5300                |               | \$ 0.55000      | \$ 0.5300                |               | 25 g                      | 2 g             |

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| Prompt payment discount terms (Net Days): | - |

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| ITEM DESCRIPTION                                     | With Coolers |                          |               | Without Coolers |                          |               | Sugar Content per serving | Fat Content Per |
|--|--------------|--------------------------|---------------|-----------------|--------------------------|---------------|---------------------------|-----------------|
|  | Firm Price   | Escalator Price          |               | Firm Price      | Escalator Price          |               |                           |                 |
|  |              | Regulated Price 6/1/2009 | Vendor Markup |                 | Regulated Price 6/1/2009 | Vendor Markup |                           |                 |
| 16 oz 2% white milk                                  | \$ 0.53000   | \$ 0.5100                |               | \$ 0.53000      | \$ 0.5100                |               | 11 g                      | .5 g            |
| <b>CARTON ITEMS</b>                                  |              |                          |               |                 |                          |               |                           |                 |
| ½ pint fat free skim white milk                      | \$ 0.17420   | \$ 0.1662                |               | \$ 0.17170      | \$ 0.1637                |               | 11 g                      | 0 g             |
| ½ pint low fat white milk (1% or less)               | \$ 0.17820   | \$ 0.1702                |               | \$ 0.17570      | \$ 0.1677                |               | 11 g                      | 2.5 g           |
| ½ pint low fat white milk (2% butterfat)             | \$ 0.17850   | \$ 0.1705                |               | \$ 0.17600      | \$ 0.1680                |               | 11 g                      | .5 g            |
| ½ pint whole white milk                              | \$ 0.19220   | \$ 0.1842                |               | \$ 0.18970      | \$ 0.1817                |               | 11 g                      | 8 g             |
| ½ pint chocolate (1% butterfat)                      | \$ 0.17550   | \$ 0.1675                |               | \$ 0.17300      | \$ 0.1650                |               | 28 g                      | 2.5 g           |
| ½ pint strawberry (1% butterfat or less)             | \$ 0.19120   | \$ 0.1832                |               | \$ 0.18870      | \$ 0.1807                |               | 25 g                      | 2 g             |
| <b>MISCELLANEOUS ITEMS (All Juices listed below)</b> |              |                          |               |                 |                          |               |                           |                 |
| 1 lb. cottage cheese (low fat 1%)                    | \$ 1.29000   | \$ 1.2900                |               | \$ 1.29000      | \$ 1.2900                |               | 3 g                       | .5 g            |
| 5 lb. cottage cheese (low fat 1%)                    | \$ 5.70000   | \$ 5.7000                |               | \$ 5.70000      | \$ 5.7000                |               | 3 g                       | .5 g            |
| Individual sour cream                                | \$ 11.50000  | \$11.5000                |               | \$11.50000      | \$11.5000                |               | 2 g                       | 5 g             |
| Yogurt Lowfat  | \$ 0.55000   | \$ 0.5500                |               | \$ 0.55000      | \$ 0.5500                |               | 40 g                      | 2 g             |
| 4 fluid oz. fruit juice – orange (100 %)             | \$ 0.10900   | \$ 0.1090                |               | \$ 0.10900      | \$ 0.1090                |               | 13 g                      | 0 g             |
| 6.75 fluid oz. fruit juice – fruit punch (100%)      | \$ 0.18700   | \$ 0.1870                |               | \$ 0.18700      | \$ 0.1870                |               | 24 g                      | 0 g             |
| 6.75 fluid oz. fruit juice – grape (100%)            | \$ 0.18700   | \$ 0.1870                |               | \$ 0.18700      | \$ 0.1870                |               | 27 g                      | 0 g             |
| 6.75 fluid oz. fruit juice – orange (100 %)          | \$ 0.18700   | \$ 0.1870                |               | \$ 0.18700      | \$ 0.1870                |               | 23 g                      | 0 g             |
| 6.75 fluid oz. Juice Pac 100% Juices (4 flavors)     | \$ 0.18700   | \$ 0.1870                |               | \$ 0.18700      | \$ 0.1870                |               |                           |                 |
| pint fruit juice – orange (100 %)                    | \$ 0.53000   | \$ 0.5300                |               | \$ 0.53000      | \$ 0.5300                |               | 25 g                      | 0 g             |
| Shake mix – Vanilla                                  | \$ 2.39000   | \$ 2.3900                |               | \$ 2.39000      | \$ 2.3900                |               | 15 g                      | 3 g             |
| Shake mix – Chocolate                                | \$ 2.39000   | \$ 2.3900                |               | \$ 2.39000      | \$ 2.3900                |               | 16 g                      | 3 g             |
| 20 oz bottled water                                  | \$ 0.32000   | \$ 0.3200                |               | \$ 0.32000      | \$ 0.3200                |               | 0 g                       | 0 g             |
| pint ice tea   | \$ 0.51000   | \$ 0.5100                |               | \$ 0.51000      | \$ 0.5100                |               | 17 g                      | 0 g             |
| gallon ice tea                                       | \$ 1.40000   | \$ 1.4000                |               | \$ 1.40000      | \$ 1.4000                |               | 25 g                      | 0 g             |

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| ½ pint lactose-free milk   | \$ 0.49000   | \$ 0.4900                |               | \$ 0.49000      | \$ 0.4900                |               | 12 g                      | 0 g             |
| quart lactose-free milk  | \$ 1.95000   | \$ 1.9500                |               | \$ 1.95000      | \$ 1.9500                |               | 12 g                      | 0 g             |
| <b>PLEASE LIST ADDITIONAL ITEMS YOU WISH TO BID BELOW (Be sure to include all available flavors of Half Pint Milk and LowFat Yogart not listed above):</b> |              |                          |               |                 |                          |               |                           |                 |
| 1/2 Pint fruit juice - orange (100%)   | \$ 0.18590   | \$ 0.1859                |               | \$ 0.18590      | \$ 0.1859                |               | 25 g                      | 0 g             |
| 1/2 Pint Sweet Adicophilus Milk  | \$ 0.17590   | \$ 0.1679                |               | \$ 0.17340      | \$ 0.1654                |               | 11 g                      | 1 g             |
| 6.75 oz fruit juice - blueberry (100% juice)   | \$ 0.18700   | \$ 0.1870                |               | \$ 0.18700      | \$ 0.1870                |               | 24 g                      | 0 g             |
| 12 oz bottled water  | \$ 0.26000   | \$ 0.2600                |               | \$ 0.26000      | \$ 0.2600                |               | 0 g                       | 0 g             |
| 5 pound sour cream   | \$ 4.10000   | \$ 4.1000                |               | \$ 4.10000      | \$ 4.1000                |               | 2 g                       | 5 g             |